



SEAMS Association

The National Association for the Sewn Products Industry

Web: www.seams.org Email: info@seams.org
4921-C Broad River Road, Columbia, SC 29212-3566
Tel: 803-772-5861 Fax: 803-731-7709

Greetings!

Thank you for requesting information about the SEAMS Association.

This packet should answer all of your questions, but please feel free to call us at (803) 772-5861 if you have any others.

Best Regards,

Sarah

Sarah Y. Friedman
Executive Director
SYF/krb

OUR MISSION

The mission of SEAMS is to work for the betterment of the resurging sewn products industry...

.....by promoting members' capabilities and facilitating electronic sourcing;

.....by offering benefits packages that help control overhead expenses;

.....through access to educational programs that will improve the quality and productivity of our member firms individually and of the sewn products industry collectively; and

.....by keeping our members informed about legislative issues in Washington, DC, that impact our industry.

SEAMS is a not-for-profit organization comprised of manufacturing and contract manufacturing companies in the sewn products industry. SEAMS supplier members provide valuable products and services to the industry. Membership in SEAMS is one way to enhance your company's continued growth and success. The sewn products industry faces many challenges and one of the best ways to promote our industry's interests is to join forces with your business colleagues in SEAMS.

SEAMS is dedicated to promoting a business climate which will enhance and support the retention of sound economic growth throughout the entire region. Your participation as a member of SEAMS guarantees that the voice of sewn products industry will be heard and responded to.

SEAMS member companies are located across the entire United States.

POWERFUL RESOURCES

As a member of SEAMS, you will have direct access to a powerful business network which can provide valuable resources for your company.

SEAMS committee structure enables member companies to pool resources with others and work cooperatively toward viable solutions. Here is a list of the committees and their duties.

Benefits Committee -- works with insurance companies and brokers to offer to SEAMS members the best possible insurance coverage at the lowest possible rates. Searches out other benefits, such as workers' comp coverage, retirement planning, transportation, and website design & hosting to help save money on their day-to-day business expenses.

Budget & Finance -- responsible for all matters affecting the financial concerns of the Association.

Business Development Committee -- through our computer database, and Email/Fax broadcast program, members are kept up to date on work available and open production. Also seeks out opportunities for members to find government contract work.

Marketing Committee -- promotes and generates public understanding of the industry. Works to market the Association and the events that it produces throughout the year.

Membership Committee -- maintains and establishes relationships with existing and prospective members.

Program Committee -- plans seminars, workshops, plant tours and other events for members to aid and improve management skills and solve technical problems.

Social Committee -- plans and organizes meetings and programs which will provide members with business and social events to enhance our professional business network.

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Phone: (803) 772-5861 **Fax:** (803) 731-7709 **Website:** www.seams.org **Email:** sarah@seams.org

.....MEMBERSHIP BENEFITS.....

Special Insurance Packages == As a member of SEAMS, your company can save thousands of dollars annually through **specially designed insurance packages**. Plans available from SEAMS Agent of Record Professional Financial Planning include **Group Medical and Life Insurance**, Permanent Life Insurance, Cancer Plans, Disability Income Plans, Cafeteria Plans, Retirement Programs, Key Man Insurance, and Estate Planning. For complete information about rates, call PFP at (800) 288-5215.

Workers' Comp Coverage == offered to SEAMS members and is available in all 48 contiguous states. Also offering **Property & Casualty**. Contact Theodore & Associates at (800) 849-9979 for a quote.

Web Hosting & Design == If you are not now on the web, it is now your time to get with the future of business communication. The SEAMS Association has made special arrangements with **WebMillers Design and Hosting** to help you find your new place in “**the now**” and “**the future**” of business communications. If you have a current home on the web and just want to update it, we can do that too. Contact us at (803) 750-4849, or call the SEAMS office at (803) 772-5861.

Transportation & Logistics == Diamond Management Group will provide SEAMS members with help to find the most cost-effective option for their particular shipping and transportation needs. Contact Paul Catalogna at (781) 665-9647.

Marketing & Consulting Services == offering business-to-business consulting services to help SEAMS members develop more effective marketing strategies, discover and seize new opportunities, and promote their businesses across the global sewn products industry. Contact Rick Ludolph at (770) 321-9842; or email r.ludolph@productivesol.com.

Contract Sourcing == SEAMS offers Sourcing for both Manufacturers and Sewing Contractors. Through our extensive computer database, we can usually refer manufacturers to one of our contractor members. We also offer an Email/Fax broadcast service to members to spread the word about their sourcing needs.

Exposure == As a member of SEAMS, your company will be listed in our on-line directory on the SEAMS website. Information about your capabilities will be available to anyone who visits our site -- that's anyone in the world.

Consultation Services == SEAMS offers free consultation services in the area of Management and Engineering for the Sewn Products Industry. Through the extensive network of other members, the SEAMS office can often find advice and help on technical matters.

Professional Education and Training == SEAMS members have opportunities to attend technical and management seminars throughout the year. Plant tours are offered to give you a chance to see what your colleagues in the industry are doing.

“PFP works hard to maintain medical coverage for our employees. They are constantly looking for better rates and coverage plans. They also offer options other than medical for our employees to take advantage of. They do a super job and are very easy to reach.”

Jack Marsh, President,
Hemingway Apparel Inc.,
Hemingway, South Carolina

*“By working with Larry Nadel from **GTA**, Aiken Industries has saved money and received excellent service. I would recommend them to anyone who's looking for Property & Casualty coverage.”*

Cary Friedman, President
Aiken Industries
Aiken, South Carolina

*“We are **OBJECTIVE**, not affiliated with any transportation company.*

*We are **SELECTIVE**, will find the best source for your transportation needs.*

***Let us show you** how we can save you money.”*

Paul Catalogna, President
Diamond Management Group
Melrose, Massachusetts

*“Our first order saved the SEAMS office 25% on a variety of office supplies, and it was **DELIVERED THE NEXT DAY**. What a treat not to have to leave the office to shop for basic supplies!”*

Maggie Parker
SEAMS Office Manager

MEMBERSHIP APPLICATION

Company Name _____

Street Address/PO Box _____

(please note: SEAMS uses US Postal Service for most mailings)

City, State, Zip _____

Phone _____ Fax _____

This company is primarily (PLEASE CHECK ONLY ONE):

_____ MANUFACTURER _____ SEWING CONTRACTOR _____ OTHER

OR _____ SUPPLIER of goods & services to sewn products industry

Number of Employees _____

How can we reach you electronically?
We send most communications by email to all members on our mailing list.

Email Address:

Website:

Company Contacts, Phone Numbers, & Emails:

CEO _____

For Production/Sales _____

For Billing _____

For Employee Benefits _____

LIST BELOW the NAME, TITLE, & EMAIL address of all persons to be placed on the SEAMS Email Distribution List:

DESCRIBE YOUR COMPANY - in 50 to 75 words - to be used in our online membership directory:

CONTRACTORS & MANUFACTURERS Please list the products your company produces:

INFANTS' & CHILDREN'S APPAREL: _____

MEN'S & BOYS' APPAREL: _____

WOMEN'S & GIRLS' APPAREL: _____

CONTRACT SERVICES: _____

MISCELLANEOUS SEWN PRODUCTS: _____

OTHER SERVICES: _____

SUPPLIERS of goods/services to the sewn products industry. Please list goods/services offered by your company:

Who referred you to SEAMS? _____ **Is your company minority owned?** Y / N

ALL APPLICANTS please complete the **SOURCING QUESTIONNAIRE** on the next page(s).

ANNUAL DUES STRUCTURE				
	By	AmEx,	Quarterly	
	Check	MC, VISA	Payments	
MANUFACTURERS, CONTRACTORS, & OTHERS				
by number of employees:				
1-100	emps	\$ 535	\$ 555	\$ 138.75
101-200	emps	730	760	190.00
201-300	emps	795	825	206.25
301 & over	emps	925	960	240.00
ALL SUPPLIERS:		\$ 730	\$ 760	\$ 190.00

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PAYMENT OPTIONS

Send check with form to: **SEAMS Association**
4921-C Broad River Rd., Columbia, SC 29212

Credit Card Payments: go to ***shop.seams.org***
to make your dues payment in full or quarterly,
and **Fax your application** to 803-731-7709.

Questions ? Call SEAMS at 803-772-5861;
or email sarah@seams.org.

Sourcing Questionnaire Page 1

The information on Sourcing Questionnaire Pages 1 and 2 will be used for the SEAMS Online Sourcing Database.

Company Name _____	
Address _____	
Production Contact: _____	Email: _____
Phone: _____	Fax: _____
In your own words, please describe your current capabilities (to be used in our online directory): _____ _____ _____	
(attach another sheet if necessary)	

LIST US AS:

____ Sewing Contractor
 ____ Manufacturer
 ____ Other

Total # of employees _____

ABILITIES:

Do you have the capability to warehouse piece goods? ____ Yes ____ No
 Can you purchase piece goods and findings? ____ Yes ____ No
 Do you have distribution capabilities? ____ Yes ____ No
 Total # of trained operators _____ Total # of sewing machines _____

MACHINERY & EQUIPMENT:

Basic Equipment:

____ Bartack
 ____ Blindhemmer
 ____ Box Tacker
 ____ Chain Stitch
 ____ Cover Stitch
 ____ Felling Machine
 ____ Flatlock Machine
 ____ Multi-Needle
 ____ Quilting
 ____ Overedger/Serger
 ____ Safety Stitch
 ____ Single-Needle
 ____ Tape Edge Mattress
 ____ Waistband
 Other: _____

CUTTING CAPABILITY:

____ Manual ____ Computerized
 Number of cutting tables _____
 Maximum width of fabric that you can cut _____
 Maximum length of marker you can cut _____
 Special Situations:
 ____ Face-to-Face ____ Face Up ____ Open Width
 ____ Plaids ____ Tubular ____ Turn Table

PACKING & SHIPPING:

Packing:

____ Can Hang ____ Poly Bag
 ____ Fold for Catalog ____ Bag Seal
 Do you assort? ____ Yes ____ No
 Sort into prepacks? ____ Yes ____ No

Automatic Equipment:

____ Belt Loop Attacher
 ____ Button Sewer
 ____ Buttonholer
 ____ Embroidery
 ____ Fusing
 ____ Heat Press Label Attacher
 ____ Label Sewer
 ____ Pocket Setter
 ____ Snap/Grommet/Rivet
 Other: _____

TRIM CAPABILITY:

Are you able to cut binding?
 Bias Cut: ____ Yes ____ No
 Cross Cut: ____ Yes ____ No

Shipping:

Bulk ship to manufacturer? ____ Yes ____ No
 Ship by common carrier? ____ Yes ____ No
 Drop Ship? ____ Yes ____ No
 Own trucks for shipping? ____ Yes ____ No

PRODUCTION METHOD USED:

____ ISO 9000 Certified
 ____ Modular/Team Sewing
 ____ Progressive Bundle
 ____ Zone

QUALITY CONTROL METHOD USED:

We can be of the most help to you only if we have current and accurate information about your capabilities and products.

Please Fax the completed form to the SEAMS Association at (803) 731-7709.

PLEASE MARK ALL THAT APPLY TO YOUR COMPANY:

Pressing Equipment:

____ Buck Press
 ____ Form Press
 ____ Hand Irons
 ____ Sta-Press Oven
 ____ Steam Tunnel
 Other: _____

Flexible Manufacturing Resources:

____ Advance Ship Notices (ASN)
 ____ Bar Coding
 ____ Electronic Data Interchange (EDI)
 ____ Electronic Invoicing
 ____ Purchase Order
 ____ Real Time System
 ____ Shop Floor Controller
 ____ Toyoda Sewing System
 ____ Unit Production System
 ____ Web Inventory Control
 Other: _____

SERVICES OFFERED IN-HOUSE:

0001--Design
 0002--Pattern Making
 0003--Automatic Marking
 0004--Samples
 0005--Sewing
 0006--Denim Processing
 0007--Stone Washing
 0008--Garment Dyeing
 0009--Post Curing
 0010--Fusing
 0011--Laundry
 0012--Appliqué
 0013--Embroidery
 0014--Screen Printing
 0015--Pleating
 0016--Embossing
 0017--Quilting
 0318--Monogramming
 0319--Enzyme Wash
 0320--Digital Fabric Printing
 3975--Heat-Applied Graphics

FABRICS YOU CAN SEW ON:

0018--Bonded	0024--Woven	0330--Vinyl
0019--Canvas	0025--Leather	0331--Fleece
0020--Denim	0026--Silk	0332--Neoprene
0021--Felt	0027--Plastic	0333--Foam Laminate
0022--Circular Knit	0028--Metallic	
0023--Warp Knit	0029--Spandex/Latex	

MISCELLANEOUS SERVICES OFFERED:

0220--Contract Cutting	3980--Buyers (Wholesale Irregulars/Closeouts)
3960--Die Cutting	3982--Catalog Sales
0321--Laser Cutting	3983--Online Sales
0221--Relabeling	3988--Fabric Testing
0222--Hand Decoration	3990--Finishing Services
0223--Fancy Stitching	3993--Packaging Services
0225--Knitting	3994--Retailer
0226--Garment Inspection/Repair	3995--Sourcing Services
0227--Reworks	3998--Warehousing
0228--Full Package	3999--Miscellaneous:
0229--Government Contract	_____
0230--Product Development	_____
0233--Small Orders	_____
0224--Apparel Consulting	_____

Sourcing Questionnaire Page 2

The information on Sourcing Questionnaire Pages 1 and 2 will be used for the SEAMS Online Sourcing Database.

MEN'S & BOYS' APPAREL

SUITS & OUTERWEAR

- 0030--Suits
- 0031--Blazers
- 0032--Topcoats
- 0033--Jackets
- 0034--Sports Coats
- 0035--Award Jackets
- 0036--Vests
- 0037--Military
- 0038--Tailored
- 0039--Rainwear
- 0040--Snowsuits
- 0041--All-Weather Coats
- 0042--Robes
- 0043--Jogging Suits
- 0044--Sweaters

KNIT SHIRTS

- 0045--T-Shirts
- 0046--Placket
- 0047--Fashion
- 0048--Tennis
- 0049--Fleece

WOVEN SHIRTS

- 0050--Sport
- 0051--Dress
- 0052--Western
- 0053--Work

TROUSERS

- 0054--Dress
- 0055--Casual
- 0056--Military
- 0057--Shorts
- 0058--Fleece
- 0059--Work
- 0060--Jeans

WORK CLOTHING

- 0061--Jackets
- 0062--Coveralls
- 0063--Jumpsuits
- 0064--Denim Overalls
- 0065--Industrial Uniforms
- 0066--Medical Clothing
- 0067--Camouflage
- 0068--Jeans
- 0069--Fatigues
- 0070--Chef's (Coats/Pants)
- 0071--Aprons
- 0072--Disposables
- 0218--Arm Guards/Protectors

UNDERGARMENTS &

SLEEPWEAR

- 0073--Woven Boxer Shorts
- 0074--Knit Boxer Shorts
- 0075--Knit Briefs
- 0076--T-Shirts
- 0077--Long Johns
- 0078--Nightshirts
- 0079--Socks
- 0080--Robes
- 0081--Loungewear
- 0082--Neckwear
- 0083--Pajamas

ATHLETIC & ACTIVEWEAR

- 0085--Shorts
- 0086--Team Uniforms
- 0087--Tops
- 0088--Pants
- 0089--Jackets

SWIMWEAR

- 0090--Woven
- 0091--Knit/Spandex

WOMEN'S & GIRLS' APPAREL

SUITS & OUTERWEAR

- 0092--Suits
- 0093--Blazers
- 0094--Jackets
- 0095--Vests
- 0096--Topcoats
- 0097--Military
- 0098--Robes
- 0099--Rainwear
- 0100--Snowsuits
- 0101--All-Weather Coats
- 0102--Sweaters
- 0103--Fleece Jogging Suits
- 0104--Tailored

KNIT TOPS

- 0105--T-Shirts
- 0106--Placket
- 0107--Fashion
- 0108--Tennis
- 0109--Fleece

WOVEN TOPS

- 0110--Sport
- 0111--Dress Shirts
- 0112--Western
- 0113--Dress Blouses

PANTS & SKIRTS

- 0114--Dress Slacks
- 0115--Casual Pants
- 0116--Fashion Jeans
- 0117--Shorts
- 0118--Fleece Pants
- 0119--Knit Pants
- 0120--Maternity
- 0121--Dress Skirts
- 0122--Casual Skirts
- 0123--Denim Skirts
- 0124--Knit Skirts
- 0125--Military Pants
- 0126--Military Skirts
- 0127--Jumpsuits

DRESSES & UNIFORMS

- 0129--Medical Clothing
- 0130--Nurses Uniforms
- 0131--Dresses
- 0132--Special Occasion
- 0133--Half-Sizes
- 0134--Maternity
- 0135--House Dresses

FOUNDATIONS &

SLEEPWEAR

- 0136--Bras
- 0137--Girdles
- 0138--Slips/Camisoles
- 0139--Gowns
- 0140--Robes/Loungewear
- 0141--Panties
- 0243--Pajamas

ATHLETIC & ACTIVEWEAR

- 0285--Shorts
- 0286--Team Uniforms
- 0287--Tops
- 0288--Pants
- 0289--Jackets

SWIMWEAR

- 0142--Woven
- 0143--Knit/Spandex
- 0144--Maternity

CHILDREN'S & INFANTS' APPAREL

TOPS

- 0145--Knit
- 0146--Woven
- 0147--Fleece

BOTTOMS

- 0148--Knit
- 0149--Woven
- 0150--Denim
- 0151--Fleece

SLEEPWEAR

- 0152--Pajamas
- 0153--Nightshirts

UNDERWEAR

- 0154--Knit Briefs/Panties
- 0155--T-Shirts
- 0156--Training Pants
- 0157--Diapers

OTHER

- 0158--Dresses
- 0159--Layettes
- 0160--Outerwear
- 0261--Slings/Carriers

ATHLETIC & ACTIVEWEAR

- 0385--Shorts
- 0386--Team Uniforms
- 0387--Tops
- 0388--Pants
- 0389--Jackets

NON-APPAREL SEWN PRODUCTS

HOME FURNISHINGS

- 0193--Draperies
- 0194--Bedspreads/Comforters (Quilted)
- 0195--Bedspreads/Comforters (Non-Quilted)
- 0196--Pillows/Cushions/Covers
- 0197--Table Cloths/Napkins
- 0198--Sheets/Pillowcases/Shams/Ruffles
- 0199--Slipcovers/Mattress Pads/Covers
- 0200--Blankets
- 0201--Towels
- 0202--Upholstery (Home)
- 0214--Tapestries
- 0232--Shower Curtains
- 0235--Placemats
- 0236--Oven Mitts/Pot Holders

MISCELLANEOUS

- 0203--Upholstery (Auto/RV)
- 0204--Airbags
- 0205--Toys
- 0206--Mops
- 0207--Cases (Sports/Medical)
- 0208--Sails
- 0209--Banners/Flags
- 0210--Tents/Tarps/Awnings
- 0211--Sleeping Bags
- 0213--Umbrellas
- 0215--Sports Accessories
- 0216--Pet Products
- 0219--Military Pouches
- 0231--Surgical Sponges
- 0241--Craft Items
- 0244--Stadium Cushions
- 0245--Soft-Sided Coolers
- 0246--Insulated Food Carriers

OTHER CLOTHING & ACCESSORIES

ACCESSORIES & SPECIALTY CLOTHING

- 0161--Belts
- 0162--Wallets
- 0163--Dress Gloves
- 0164--Ski Gloves
- 0165--Work Gloves
- 0166--Mittens
- 0167--Scarves
- 0168--Hats
- 0169--Caps/Visors
- 0170--Suspenders
- 0171--Legwarmers
- 0172--Handbags/Clutches
- 0173--Costumes
- 0174--Firefighter's Clothing
- 0175--Safety Vests (Industrial/Military)
- 0176--Wiping Cloths
- 0177--Tote Bags
- 0178--Footwear
- 0179--Hair Accessories
- 0180--Bags (Luggage/Garment/Golf)
- 0181--Band Uniforms
- 0182--School Uniforms
- 0242--Leotards/Dancewear

HOSIERY

- 0183--Nylons (Full- & Knee-Length)
 - 0184--Pantyhose
 - 0185--Anklets
 - 0186--Men's Hosiery
 - 0187--Socks
 - 0188--Specialty Socks
 - 0290--Compression Garments
- ### HOSPITALWEAR
- 0189--Patient Gowns
 - 0190--OR Drapes/Curtains
 - 0191--Scrub Tops
 - 0192--Scrub Bottoms
 - 0217--Specialized Medical Garments
 - 0234--Orthopedic Products

ITEMS WE MISSED

- 0212--Other: _____
- _____
- _____
- _____

We can be of the most help to you only if we have current and accurate information about your capabilities and products.

Please Fax the completed form to the SEAMS Association at (803) 731-7709.