



THE ASSOCIATION & VOICE OF THE US SEWN PRODUCTS INDUSTRY

Carolina Custom Leather Taps IP-Realtime™ Solution to Gain Visibility & Control

High-quality custom furniture manufacturer Carolina Custom Leather is implementing an advanced production management solution in its Conover, NC facility. The new system collects data on all production activities immediately as they occur and provides real-time performance, production flow, and order status feedback to management and production associates.

GREENVILLE, SC, December 7, 2021 — [IPE](#) and [TexTempo](#), experts in real-time production management, order tracking, time/attendance/payroll, and quality control solutions for fashion, furniture, and industrial textiles product manufacturers, announce that [Carolina Custom Leather](#) (CCL) is implementing the [IP-Realtime™](#) Shop Floor Control (SFC) solution to gain real-time visibility into production performance and order status at its Conover, NC furniture factory.

CCL Vice President Tanner Stroud explains, "We have experienced tremendous growth during the pandemic, with sales doubling in 2020. Coupled with the fact that virtually everything we do is a custom order from more than five hundred available leather and fabric covers, this growth made it extremely difficult to keep up with production details and order status using traditionally manual production management methods. We recognized that we needed a digital solution to stay continuously informed and take the actions necessary to ensure optimal productivity and flow. After evaluating several systems, IPE stood out to us due to its user-friendly operation and the real-time presentation of up-to-the-minute information. Seeing everything about our operation in real-time will free up considerable time that we currently spend manually walking the floor to determine the status of customer orders. We have come to realize that the more and timelier information we have - the better."

"Another key factor in our decision was IPE's ability to integrate with our existing QuickBooks order, invoicing, and financial management software," continued Stroud. "Other systems we looked at did not offer this integration and would have required us to change multiple systems and processes. With IPE, we can keep the systems that are working while streamlining the processes around them. We also look forward to using the new system to monitor time spent on each piece, which will allow us to more accurately price our products, balance production flow, and avoid production bottlenecks."

IP-Realtime leverages off-the-shelf Android tablets that production associates use to scan work as it progresses through cutting, upholstery, inspection, and other production steps. All data is collected and automatically processed immediately as activities occur to provide managers and production associates with actionable, real-time information that drives better, more timely decisions.

"We applaud CCL for recognizing the need and embracing the technology required to meet the challenges facing today's furniture manufacturers," noted TexTempo Senior Vice President &



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Co-Founder Greg Hathcox. "Their forward-thinking approach sets an example that many other and larger furniture firms can benefit from as they address the growing demand for customization, speed, agility, visibility, service, and more."

About Carolina Custom Leather

Carolina Custom Leather (CCL) was founded by Todd Stroud in 2008. Stroud has spent his entire life in the furniture industry in sales, as an executive for an industry-leading company, a retail store owner, and currently as the owner of CCL. Today, the family-owned and operated business remains dedicated to creating the highest quality custom upholstery that exceeds customers' expectations in every way. Virtually every CCL production run is a special order, configured from over three hundred available leather and two hundred fabric cover options, as well as a wide variety of size options, trim, wood finishes, pillow and cushion styles, and other custom features. For more information, [visit the website](#).

About IPE

Founded in 2010, IPE develops and markets manufacturing-focused solutions for sewn products and other discrete manufacturing industries. The IPE leadership team brings over one hundred years of combined experience with production solutions to support and simplify their systems' deployment, use, and maintenance. This expertise is readily apparent in the flexible, data-rich, and affordable solutions that provide IPE clients with the speed, accuracy, and visibility they need to succeed in today's demanding manufacturing environment. IPE has its headquarters in Greenville, South Carolina, and maintains a satellite office in New York. For more information, [visit the website](#).

About TexTempo

TexTempo, the Factory Floor Fanatics®, helps sewn products manufacturers connect labor and machines to optimize factory floor processes through technology, consulting, and support services. The company combines decades of industry expertise with the latest real-time shop floor control and incentive payroll technologies to provide immediate visibility to key performance indicators. Utilizing real-time data, manufacturers can avoid mistakes and seize opportunities, leading to reduced costs, improved productivity, and quality while shortening delivery times. For more information, [visit the website](#).

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